



20 S. Charles Street, 6th Fl
Baltimore, MD 21201

RFP Objectives

The Downtown Partnership of Baltimore (DPOB) in collaboration with the University of Maryland, Baltimore Campus seeks a qualified security and technology provider (“Project Manager”) to implement an end-to-end enterprise technology ecosystem that unifies voice, video, data, and analytics to improve safety and operation measuring, tracking, and productivity in Downtown Baltimore. This project will be executed in two phases: the initial setup of a Pilot Strategic Operations Center (SOC) and the subsequent establishment of a permanent SOC on the University of Maryland, Baltimore campus. The primary focus of this project is to equip Baltimore City’s central business district with advanced tools for community safety and operational improvements. This request for proposals (RFP) is issued to meet procurement requirements and does not constitute an offer, contract, or commitment of any kind; nor does it obligate DPOB to cover any costs incurred by the bidder in the preparation of its bid.

About DPOB

Downtown Partnership of Baltimore is a key advocate for the downtown core of Baltimore, Maryland, connecting businesses, residents, and visitors with the region’s main cultural, business, and residential districts. DPOB’s initiatives range from promoting new developments such as the Black Owned and Operated Storefront Tenancy (BOOST) program to organizing significant local events like Baltimore Restaurant Week. DPOB’s staff are also involved in daily operations including hospitality & safety, cleaning and public space maintenance, and maintaining urban parks, plazas, and green spaces.

About the Site

The Pilot SOC will be in Baltimore MD 21201 and operational while the permanent facility is under construction on the University of Maryland, Baltimore campus. The Pilot SOC setup will focus on facilitating testing and training and developing protocols.

DPOB Staff Vision

Enhancements to the Overall Area:

- Approximately 40 (forty) 360-degree, multi-sensor video surveillance cameras, including network switches and waterproof enclosures.
- Situational awareness and real-time intelligence capabilities.
- State-of-the-art physical build-out of the Command Center with integrated dispatch consoles, monitors, and radio network infrastructure including repeaters, antennas, and duplexers.
- Cloud-based business workflow automation tools to create alarms and workflows.
- Integrated communication technologies including Motorola radios with GPS, text messaging, internet access, cellular integration, and Salesforce compatibility.



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Scope of Work

The selected vendor will:

- Collaborate closely with DPOB and the University of Maryland, Baltimore to design and implement the facility and technology ecosystem.
- Develop a project roadmap that includes detailed deliverables for each stage, from initial setup of the Pilot SOC to full operational capability of the permanent SOC location.
- Assess and plan for any impacts on the existing and proposed road networks.
- Provide detailed, itemized cost estimates and identify potential risks and their mitigation strategies.
- Facilitate and report on committee meetings, ensuring alignment with leadership directives.
- Develop and oversee the implementation of Standard Operating Procedures for both Pilot and permanent SOC operations.
- Engage with local and state agencies as required.
- Identify quality standards and benchmarks that the project must meet, to include implementing a quality assurance plan.
- Integrate the new technology system with any existing systems and conduct compatibility testing.
- Coordinate training regarding the procedures and technology systems put in place both with security and partner law enforcement entities.
- Work closely with all committed and potential partners who will be participating in SOC activities. Partners include the UMB Police, Capital Police, Sheriff's Department, Department of Transportation, Mayor's office of Homeless services, etc.

Submission Requirements

Proposals must include:

- Cover Letter.
- Relevant Biographies.
- Detailed Approach and Timeline, highlighting flexibility for unforeseen adjustments.
- Demonstrated Qualifications and Experience with similar projects.
- Fee Structure, inclusive of all expenses, with details on additional services outside the project scope.
- Specify the duration and nature of the support provided after the project is completed.
- Confirmation of capability to meet prevailing wage requirements as determined by the State Commission of Labor and Industry.
- At least two references who can verify expertise and successful project completion.
- Proposals must be submitted to DPOB, signed by an authorized representative. Bidders are responsible for all costs associated with the preparation of their bids.



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This project will be funded mainly with State dollars through the Department of Housing & Community Development. DPOB is looking to bring on a partner to help ensure the project remains within the parameters of the grant requirements as well as full execution of logistics, meeting planning and other tasks needed to full implementation of the Strategic Operations Center (SOC)

SOLICITATION ADMINISTRATION

Notification of Intent

Parties who are interested in responding to the RFP should notify DPOB of their interest in formulating a response by emailing **bidders@dpob.org** These parties will be placed on a distribution list for notice of any amendments to the RFP, send responses to questions asked during the Q&A period, and will receive any other updates/notices pertaining to the RFP. The failure of an interested party to notify DPOB of their desire to be added to the solicitation distribution list could result in the party missing key information about the solicitation and its requirements.

Amendments

DPOB reserves the right to make amendments to the RFP as necessary. Any amendments will be sent to the Respondents who have notified DPOB of its intent to participate in the process,

Solicitation Timeline

Respondents shall submit their response in a PDF document to **bidders@dpob.org** by **August 5, 2024** 2:00pm ET. All questions and commentary also to be submitted to Linda Henry via e-mail to **lhenry@dpob.org**.

Issue Date: June 24, 2024

Deadline for Questions: July 08, 2024

Deadline for Answers: July 15, 2024

Submission Due Date: August 05, 2024

DPOB reserves the right to set up meetings/interviews to review proposals with the respondents, prior to selection.

Project Award: September 3, 2024